Title: Vehicle Sales Executive

Location: London

Salary: Competitive basic salary with uncapped commission

Job Type: Full-time, Permanent

Our client is a leading automotive dealership based in London, and they are currently seeking an experienced and motivated Vehicle Sales Executive to join their dynamic team. As a Vehicle Sales Executive, you will be responsible for selling new and used vehicles to customers in a professional and consultative manner. You will also be responsible for generating new business and maintaining relationships with existing customers.

Key Responsibilities:

* Proactively sell new and used vehicles to customers in a professional and consultative manner.
* Generate new business through networking, prospecting and following up on leads.
* Develop and maintain relationships with existing customers to ensure repeat business and referrals.
* Work closely with the Sales Manager to ensure the achievement of sales targets.
* Provide exceptional customer service throughout the sales process, ensuring customer satisfaction at all times.
* Manage the sales process from initial enquiry through to vehicle delivery and handover.
* Attend product and sales training as required.

Key Requirements:

* A proven track record of success in vehicle sales.
* Excellent communication and interpersonal skills.
* A customer-focused approach with a strong desire to exceed expectations.
* The ability to work well under pressure and to meet and exceed targets.
* A full UK driving licence.
* Strong IT skills, including experience using CRM systems.

Our client offers a competitive basic salary with uncapped commission, as well as ongoing training and development opportunities. If you are an experienced Vehicle Sales Executive looking for your next challenge, please apply with your CV and a covering letter.