Job Title: Car Sales Manager

Location: London, UK

Salary: £40,000 - £60,000 per year (depending on experience) + commission

Contract Type: Full-time, Permanent

We are currently seeking an experienced and driven Car Sales Manager to lead our sales team in London. As a Car Sales Manager, you will be responsible for overseeing and driving sales activities, managing the sales team, and ensuring the achievement of sales targets and revenue goals.

Key Responsibilities:

* Developing and implementing sales strategies to drive revenue growth and achieve sales targets
* Leading and managing the sales team, including recruitment, training, and performance management
* Providing coaching, guidance, and support to the sales team to ensure high levels of performance and productivity
* Identifying areas for improvement in sales processes and systems, and implementing necessary changes to improve efficiency and effectiveness
* Building and maintaining relationships with key customers and stakeholders
* Ensuring compliance with company policies and industry regulations
* Conducting regular sales meetings and reporting on sales performance to senior management

Requirements:

* At least 5 years of experience in car sales, with a proven track record of achieving sales targets and managing a successful sales team
* Excellent leadership and management skills, with the ability to inspire and motivate a team
* Strong negotiation and sales skills, with the ability to close deals and build relationships with customers
* A proactive and results-oriented mindset, with the ability to identify opportunities for growth and drive revenue growth
* A good understanding of the car industry and product knowledge
* A positive and enthusiastic attitude towards work, with a passion for delivering exceptional customer service and achieving sales targets
* Excellent communication and interpersonal skills, with the ability to build and maintain relationships with customers and stakeholders

We offer a competitive salary package, as well as commission on sales and opportunities for career development and progression within our company. If you are an experienced and driven Car Sales Manager with a passion for delivering exceptional results and achieving sales targets, please submit your CV and a brief covering letter outlining your suitability for the role.

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