Job Title: Commercial Manager

Location: Manchester, UK

Salary: Competitive

Job Type: Full-time

We are currently seeking a highly skilled and experienced Commercial Manager to join our team in Manchester. As the Commercial Manager, you will be responsible for developing and implementing sales strategies to increase revenue and profitability.

Responsibilities:

* Develop and implement sales strategies to increase revenue and profitability
* Identify new business opportunities and develop relationships with potential clients
* Negotiate contracts and agreements with clients
* Develop and maintain a deep understanding of the market and industry trends
* Analyze market and sales data to identify trends and opportunities for growth
* Develop pricing strategies that are competitive and profitable
* Manage a team of sales professionals to achieve sales targets and objectives
* Develop and maintain relationships with key stakeholders and partners
* Monitor and manage sales performance, and provide regular reports to senior management

Requirements:

* Proven experience as a Commercial Manager or similar role
* Strong leadership and management skills
* Excellent communication and interpersonal skills
* Strong analytical and problem-solving skills
* A deep understanding of sales strategies and techniques
* A strong commercial mindset with the ability to identify new business opportunities
* Strong negotiation skills and the ability to close deals
* A track record of delivering results and achieving sales targets
* A customer-focused approach to work
* A Bachelor's degree in Business Administration, Marketing, or a related field

If you are a highly skilled and motivated individual looking for a challenging and rewarding career, we encourage you to apply for this exciting opportunity. Please submit your CV and cover letter to be considered for this position.

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