Title: Software Sales Executive

Location: United Kingdom

Company: [Insert Company Name]

Job Description:

[Insert Company Name] is seeking a dynamic and results-driven Software Sales Executive to join our team. As a Software Sales Executive, you will be responsible for selling our innovative software products to clients across various industries.

Responsibilities:

* Identify and pursue new business opportunities through prospecting and lead generation
* Build and maintain relationships with clients to ensure repeat business
* Conduct sales presentations and product demonstrations to potential clients
* Negotiate and close sales deals to meet or exceed sales targets
* Collaborate with internal teams, such as marketing and product development, to support sales efforts
* Maintain accurate sales records and report sales data to management
* Stay up-to-date with product knowledge and industry trends

Requirements:

* Bachelor's degree in computer science, engineering, business, or a related field
* Proven track record of success in software sales, preferably in the B2B sector
* Excellent communication and interpersonal skills
* Strong sales and negotiation skills
* Ability to work independently and as part of a team
* Knowledge of software and technology industry trends
* Proficiency in Microsoft Office and CRM software
* Ability to work a flexible schedule, including evenings and weekends
* Valid driver's license and access to a vehicle

If you're a driven Software Sales Executive looking for a new challenge, [Insert Company Name] offers a competitive salary, commission structure, and benefits package. Apply today to join our dynamic and growing team.

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