Title: Telesales Executive

Location: United Kingdom

Company: [Insert Company Name]

Job Description:

[Insert Company Name] is seeking a highly motivated and results-oriented Telesales Executive to join our team. As a Telesales Executive, you will be responsible for generating new business opportunities by making outbound calls to potential clients.

Responsibilities:

* Conduct outbound calls to prospective clients to generate new business opportunities
* Build and maintain relationships with clients to ensure repeat business
* Identify client needs and provide appropriate solutions to meet those needs
* Meet or exceed sales targets on a consistent basis
* Maintain accurate sales records and report sales data to management
* Stay up-to-date with product knowledge and industry trends
* Collaborate with internal teams, such as marketing and customer service, to support sales efforts

Requirements:

* Proven track record of success in telesales, preferably in the B2B sector
* Excellent communication and interpersonal skills
* Strong sales and negotiation skills
* Ability to work independently and as part of a team
* Knowledge of sales and marketing strategies and techniques
* Proficiency in Microsoft Office and CRM software
* Ability to work a flexible schedule, including evenings and weekends

If you're a motivated Telesales Executive looking for a new challenge, [Insert Company Name] offers a competitive salary, commission structure, and benefits package. Apply today to join our dynamic and growing team.

----------------------------------------------------------------------------------------------------------------

This template was created by <https://careerposter.co.uk>

We advertise jobs on multiple job boards. Check out [Job Board Advertising](https://careerposter.co.uk/job-advertising) for more information.